

Message Text

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DRAFTED BY:XMB:RAYMOND J. ELLIS
APPROVED BY:EB/IFD/ODF:FHTHOMAS
XMB/JOHN D. BIERMAN
ARA/ECA:THSHUGART
ARA/AND:TWSANDERES

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P 140222Z SEP 76

FM SECSTATE WASHDC

TO AMCONSUL RIO DE JANEIRO PRIORITY

AMCONSUL SAO PAULO PRIORITY

AMEMBASSY CARACAS PRIORITY

UNCLAS STATE 226650

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: EXIMBANK TRIP - BRAZIL AND VENEZUELA

1. RAYMOND J. ELLIS, LOAN OFFICER, EXPORTER CREDITS AND
GUARANTEES, WILL BE ACCOMPANYING RICHARD CRAFTON AND RICHARD
MCALEER TO BRAZIL AND VENEZUELA SEPTEMBER 25 - OCTOBER 9
TO DISCUSS EXIMBANK BUSINESS WITH GOVERNMENT AND PRIVATE
OFFICIALS. EXIMBANK WOULD APPRECIATE POSTS ARRANGING
ACCOMMODATIONS AND APPOINTMENTS FOR ELLIS AS FOLLOWS:

RIO DE JANEIRO - OTHON PALACE, SEPTEMBER 25 -27

SEPTEMBER 27 - CONSULATE BRIEFING

BNDE - MARCOS VIENNA

TV GLOBO, LTDA.

SEPTEMBER 28 - BANCO DO BRASIL

ANTONIO VELASQUEZ - RUA 19 DE

FEVEREIRO NO. 22

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SAO PAULO - CAESARS PARK - SEPTEMBER 28 - OCTOBER 1

SEPTEMBER 29 -CONSULATE BRIEFING
SOLORRICO S.A. INDUSTRIA E COMERCIO
RHODIA INDUSTRIAS QUIMICAS
BANCO ESTADO DE SAO PAULO

SEPTEMBER 30 - RADIO RECORD S.A. - PAULO MACHADO DE CARVALHO
FERTICAP - FERTILIZANTES CAPUAVA, S.A.
COMERCIO E INDUSTRIA MANAH, S.A.

OCTOBER 1 -INDUSTRIA REUNIDES F. MATARAZZO, S.A.
BRASITAL S.A. PARA A IND. E COM.
CATERPILLAR BRAZIL, S.A.

CARACAS - HOTEL TAMANACO - OCTOBER 2 - 8

OCTOBER 4 -EMBASSY BRIEFING
ACO, S.A. - FINANCIAL DIRECTOR

OCTOBER 5 - MAQUINARIAS MENDOZA - JESUS HERNANDEZ
BENSON, PEREZ MATOS, ANTAKLY & WATTS - FARID
ANTAKLY (EIB COUNSEL)

OCTOBER 6 -MACK DE VENEZUELA, S.A. - CARLOS DUARTE
HERRERA, JOSE SOSA
MANUFACTURAS DE PAPEL, C.A. - JOSE LUIS SANCHEZ
VINCCLER, C.A. - GIACOMO CLERICO, HEINZ ANWAND

OCTOBER 7 - SANCHEZ Y CIA. - JOSE PORTO
VENEZOLANA DE PULPA Y PAPEL, S.A. - GUSTAVO
HERNANDEZ
CORP. ANDINA DE FOMENTO

OCTOBER 8 - CENTRAL BANK
MINISTRY OF FINANCE
OFICINA TECNICA STUBBINS, S.A. - GABOR MORVAY
OR ABRAHAMO QUJADA

2. WHERE NO COMPANY OFFICIAL IS LISTED, PLEASE ARRANGE MEETINGS
WITH PRESIDENT OR FINANCIAL DIRECTOR.

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3. PLEASE NOTE THAT ELLIS WILL BE ATTENDING SOME MEETINGS WITH
CRAFTON AND MCALEER. HOWEVER, FOR MOST OF HIS ITINERARY
ELLIS WILL BE ATTENDING MEETINGS ALONE. PLEASE REPLY SOONEST.
ROBINSON

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